

Complete financial solutions for today & tomorrow

Giving you the power to decide

We understand the environment you're competing in and the power your equipment solution can play in increasing your productivity and competitiveness. Capital Solutions is committed to provide financial products and solutions to meet whatever objectives drive your business: to refresh or upgrade easily, match payments to usage, or maintain flexibility as your needs change.

Reasons to Lease

Cash Management

- Predictable, affordable payments
- May address capital budget limitations
- Opportunity cost consideration
- Preserve cash and credit lines for other uses

Technical Considerations

- Obsolescence hedge
- Facilitates upgrades and add-ons
- Leverage installed equipment as a source of funding for new projects

Flexibility and Convenience

- Customized structures
- Entire solution simplified into one easy payment
- No asset disposition worries under certain lease structures
- Payments or term can be matched to use

We can finance your entire solution in one easy payment, customized to meet your needs.



Benefits of leasing

Predictable and affordable payments

Lease payments may be structured to meet your needs in order to manage cash flow.

Custom structures

We offer you tailored payment options such as deferred payments, matching payments to use or lease term to length of project. A variety of end-of-lease options are also available, such as renewal, purchase or return.

May address capital budget limitations

Leasing may help you address capital budget limitations or lengthy approval processes. Leasing may accelerate the process of getting you the equipment you need today.

Obsolescence hedge

Leasing may allow you to stay ahead of the curve by providing the flexibility to migrate to the latest equipment solution when you need it.

A single source for all your needs

Your entire acquisition may be simplified into one easy, monthly payment. This eliminates the need to pay multiple vendors' invoices each month.

Opportunity cost considerations

In a low interest rate environment, investing at a higher rate of return may make more sense.

Preserves working capital

Without the large capital outlay of a purchase, cash may be strategically re-invested into your business. Credit lines may also be saved for other operating needs.

Easy upgrades

Leasing may provide you with the flexibility to upgrade and add-on as your business grows. Leasing may also allow you to redeploy assets when the need arises.

The options are up to you

Fair market value (FMV) lease

- Low monthly payments
- Protection from technological obsolescence
- End of term flexibility
- None of the risks of ownership

\$1 purchase option

- Low monthly payments with ownership at end of term
- Preserves existing credit facilities for more strategic use
- Fixed rate payments are easy to budget
- 100% financing for entire solution (third party, software, services, installation and training)

Customized structures to meet your needs

- Monthly and quarterly payments
- Deferred payments
- Step payments
- Seasonal payments
- Shortened or lengthened lease terms

You can count on GE to deliver financial solutions to meet your specific needs.

For more information, please contact Scott Kerner at (203) 796-1441 or scott.kerner@ge.com

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